

PREPARED FOR • OVERBURY

Perfect Delivery. Every Scheme. Evidenced.

How Sablono gives Overbury's site teams a structured way to track activity, close snags faster, and evidence delivery to clients — on complex commercial fit-out schemes where programme and quality are both critical.

Programme. Quality. Evidence. One platform.

Overbury's reputation is built on delivering precisely as promised. Sablono makes that precision structured, visible and evidenced — for every site team, on every scheme.

A note for Overbury

Overbury's clients — Citi, PwC, HSBC, Clifford Chance and hundreds more — choose Overbury because they expect delivery precisely as promised. On complex, time-pressured fit-out schemes in occupied buildings, that promise depends on site teams tracking activity in real time, closing snags before they become handover risks, and producing a clear evidence record at the end. Sablono is the platform that makes those three things consistent across every Overbury scheme.

Who this is for

Overbury project directors and senior delivery leads

What it covers

Risk areas, current opportunities and how to close the gap

What comes next

A conversation with a Sablono specialist to help you streamline your workflows

The Delivery Challenge on Complex Fit-Out Schemes

On a capital fit-out scheme in an occupied building, there is no margin for error — and no room for programme slippage. The client is in the building. The occupation date is fixed. The handover pack needs to be ready before the last subcontractor leaves the floor.

01

Activity tracking across the floor

On a 100,000 sq ft fit-out across multiple zones and trades, knowing what's been done, what's in progress and what's fallen behind — in real time — is the foundation of programme control. Without it, delays are discovered late.

02

Snag close-out before handover

Snagging managed informally — spreadsheets, emails, site walks — creates backlogs that compound in the final weeks of a scheme. By the time the pressure is on, the list is long, ownership is disputed and the client is watching.

03

Quality evidenced to the client

Blue-chip clients expect a structured handover record — what was inspected, what was signed off, when and by whom. For Overbury's clients this is a contractual expectation, not a nice-to-have.

04

Consistent standard across schemes

Across 400+ active projects a year, the quality of site management and handover documentation varies by project team. Perfect Delivery™ as a standard needs a platform that makes it consistent, not reliant on individual discipline.

What's at Stake for Overbury

£200m

maximum project value — capital schemes where programme and quality failures have major commercial consequences

2,000+

projects in five years — consistency across that volume depends on structured platforms, not individual site managers

79%

of revenue from London — blue-chip clients with high quality expectations and hard occupation dates

Programme overruns

In an occupied building with a fixed occupation date, overruns mean working in live space, disrupting the client's business, and absorbing extended prelims costs — all reputationally and commercially damaging.

Snagging backlogs

Snag lists compiled informally and managed reactively compound in the final weeks of a scheme. Handover delays, client dissatisfaction and retention disputes follow when the list is still open at practical completion.

Handover disputes

Without a structured, timestamped record of what was inspected and signed off, disputes about quality and defect responsibility are hard to defend. The burden falls on Overbury to reconstruct evidence that was never captured.

Inconsistent delivery

Across 400+ schemes a year, the quality of site management documentation varies by project team. Perfect Delivery™ as a brand promise is only as strong as the weakest project team's paper trail.

Repeat client risk

Overbury's growth depends on repeat business from blue-chip clients. A poor experience on one scheme — programme slip, snagging backlog, disputed handover — puts the relationship and the pipeline at risk.

Senior team involvement

Clients value the visibility they have with senior Overbury people. When project teams are managing snags and closures informally, senior escalation happens too late — after the client has already noticed.

Where the Gaps Typically Appear

01 Progress tracked informally

Activity across zones and trades is tracked through whiteboards, spreadsheets and daily walks. It works — but it produces no searchable record, gives the client no live visibility, and can't flag a programme risk before it becomes a programme failure.

02 Snags managed reactively

Snagging starts late, ownership is informal, and lists are worked reactively rather than systematically. The final weeks of a scheme are spent on snag clearance instead of structured handover — and the client notices.

03 Handover pack assembled at the end

Quality sign-off documentation is compiled in the days before practical completion. On a 100,000 sq ft scheme across multiple trades, assembling a complete, structured handover record retrospectively is time-consuming and frequently incomplete.

04 No consistent tool across site teams

Different site managers use different approaches — some use spreadsheets, some paper, some nothing. Overbury's delivery quality is consistent because of the people it employs. Sablono makes that consistency structural, not personal.

The Question to Ask.

On any active Overbury scheme right now — if a client asked for a real-time view of progress by zone and trade, and a structured record of every snag raised and closed — how quickly could that be produced, and how complete would it be?

**Live data or
last week's report?**

How Sablono Works for Overbury

Sablono maps to the structure of a fit-out programme — zones, trades, phases. Site teams record activity and sign-offs as work happens. Snags are raised, assigned and tracked in the same platform. At handover, the evidence record is already complete — by zone, by trade, by inspection.

01

Live activity tracking by zone and trade

The fit-out programme is structured in Sablono by zone, floor and trade package. As site teams record work, progress updates in real time — giving the site manager, the project manager and the client a live view of where each package stands.

02

Snag management that closes faster

Snags are raised against the specific zone and element, assigned to the responsible trade, and tracked through to close-out. The open list is always visible, ownership is always clear, and the site manager can see the handover risk before it becomes a handover crisis.

03

Evidence record ready at handover

Every sign-off, inspection and snag closure is captured as it happens — by zone, by trade, timestamped. At practical completion, the handover record is already structured and exportable. No last-minute compilation, no gaps, no disputes about what was delivered.

Four Ways Sablono Strengthens Overbury's Delivery

For the UK's leading fit-out specialist — where Perfect Delivery™ is the promise, blue-chip clients are watching, and programme and quality are both critical on every scheme.

01 Programme control in real time

Not last week's report — live progress by zone and trade

Site managers see live progress across every zone and trade package — not a summary compiled this morning. Programme risks are visible before they become programme failures, and the project manager can act on live data rather than estimates.

02 Snag close-out before the pressure

Systematic, not reactive — ownership always clear

Snags raised, assigned and tracked in Sablono from the moment they're identified. The open list is always current, trade ownership is always clear, and close-out happens systematically through the scheme — not in a scramble in the final two weeks.

03 Client visibility that builds confidence

Give the client what they paid for — a live view

Clients who have paid for transparency get it. Live progress by zone and a structured evidence record at handover — what was done, by whom, when, and to what standard — backs the Perfect Delivery™ promise with substance, not just assurance.

04 A consistent standard across the portfolio

2,000+ projects — one platform, one delivery standard

Across hundreds of simultaneous schemes, Sablono gives every Overbury site team the same structured approach to activity tracking and quality close-out — so Perfect Delivery™ reflects a platform standard, not individual site manager discipline.

Let's Have a Conversation

Sablono works with commercial fit-out contractors and construction teams where programme precision and quality close-out are critical. We'd welcome a conversation with the Overbury team about how it works on a typical capital fit-out scheme — and how it can make Perfect Delivery™ consistent and evidenced across the portfolio.

WHAT A FIRST CONVERSATION COVERS

- How Sablono maps to Overbury's fit-out programme structure — zones, trades, phases — and how site teams record activity, raise snags and track close-out without disrupting the way they already work.
- What live programme visibility looks like in practice — what the project manager sees, what the client can see, and how it changes the conversation at weekly reviews.
- How the handover evidence record is built continuously through the scheme and what a structured, exportable handover pack looks like at practical completion.
- What implementation looks like on a live scheme — timeline, effort and what Overbury's site team would need to do to get started.

Get in touch.

30 minutes with a Sablono specialist to get a clear view of your current exposure and how to address it.

[Start the conversation →](#)

Building the future of construction compliance.



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